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VALUE IN HEALTH CARE

# PRESCRIPTION DRUG AND GENERIC SUBSTITUTIONS

Employer Standard Report

## Why Evaluate Prescription Drug Spending?

Pharmacy spending is one of the largest and fastest growing health care expenses for employers. Using this report will help you better understand your pharmacy spending across drug categories, the most expensive and frequently prescribed medications, and identify cost-savings opportunities that may exist by switching from brand name to generic drugs.

## Did You Know?

- Specialty drugs, a sub-category of brand drugs, often represent the lowest volume of prescriptions filled, but the largest spend.
- Generic drugs often have the same active ingredients and efficacy of brand-name alternatives, but are available at lower costs since they are not patented.

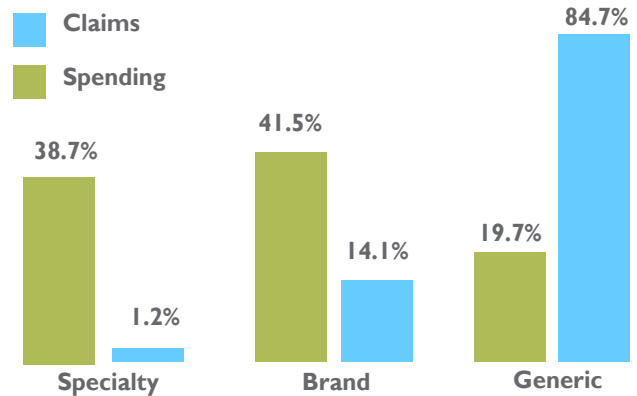
## What Can You Learn?

- How much you're spending on prescription drugs in total and by category.
- Top 25 prescriptions drugs being used by your employees population by volume and spending.
- Generic alternatives to high spend or high volume drugs to help identify cost savings.

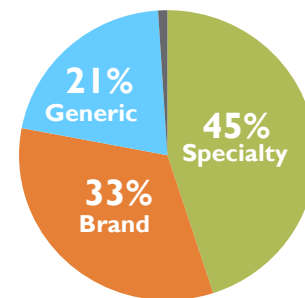
## How Can You Use It?

- Use this report to identify which brand and specialty drugs that have a generic substitution opportunity are driving higher costs and work with your pharmacy benefit manager and employees to encourage use of alternatives where appropriate.
- Ask your pharmacy benefit manager if any drug rebates are being received for high cost drugs and how those dollars are being used to help lower your pharmacy costs.

## Percent of Claims vs Spending



## Percent of Spending by Drug Category



## Top 25 Prescription Drugs and Generic Alternatives

Drug Classification: Immunomodulatory Agents

BRAND NAME	GENERIC ALTERNATIVE
<b>copaxone</b>	<b>glatiramer acetate</b>
Quantity Dispensed Cost	Quantity Dispensed Cost
<b>\$468.97</b>	<b>\$117.24</b>
Strength	Strength
<b>40 mg/mL</b>	<b>40 mg/mL</b>

SELECT A BRAND NAME...  
 ADCIRCA  
 ADDERALL XR  
 ADVAIR DISKUS  
 APRI  
 COPAXONE  
 ECLUSA  
 GAVILTYE-C  
 HUMALOG  
 HUMEL FE  
 K-TAB ER  
 KELNOR I-35  
 LEVORA-28  
 LUTERA  
 MICROGESTIN FE  
 NUJARING  
 PROAIR HFA  
 RETIN-A  
 SPRINTEC  
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Contact us to schedule a demo today! • [coloradoapcd@civhc.org](mailto:coloradoapcd@civhc.org) • 720-583-2095